

**Jace Pearson, CRIS**  
Account Executive

**Education**

1977 to 1980	<b>University of Utah</b> Bachelor of Science, Finance	Salt Lake City, UT
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**Professional Experience**

2009 to Present	<b>Beehive Insurance Agency</b> Account Executive	Salt Lake City, UT
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- Manages a book of construction-related insurance and bond business.
- Responsible for Beehive's training of new producers
- Member of the Associated General Contractors, CFMA, and National Association of Surety Bond Producers
- Earned Utah's first Construction Risk and Insurance Specialist (CRIS) designation

2005 to 2009	<b>Universal Business Insurance</b> Account Executive	Salt Lake City, UT
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- Oversaw a book of construction-related insurance and bonding business.
- Director of New Producer Training

1995 to 2005	<b>Marsh, USA</b> Vice President Construction Industry Division Department Head	Salt Lake City, UT
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- Supervised and managed 10 colleagues, oversaw the day to day servicing of a \$10 million book of construction industry-related premium
- Served as a regional advisor on Marsh's Western Construction Practice
- Placed and managed surety bonding for the nation's third largest aggregate supplier

1980 to 1995	<b>Willis Corroon</b> Vice President	Salt Lake City, UT
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- Construction Division Office Leader and member of National Construction Practice
- Account executive involved in the marketing, placement and administration of construction-related clients

1976 to 1980	<b>First Security Bank of Utah</b> Assistant Loan Officer	Salt Lake City, UT
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- Analyzed credit worthiness of commercial accounts
- Advised Branch Manager on loan conditions
- Head teller/vault teller – managed 12 tellers at the bank's 2nd largest branch

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